

IBISWorld for Business Valuation

IBISWorld provides industry intelligence that analyzes the business operating risks and opportunities in 700 U.S. industries.

Each industry report provides the most detailed performance data and analysis on the market; supply chain information; forecasts; risk scores; operating strengths and weaknesses; analysis of external drivers; major player market strategies; and industry profit and costs benchmarks.

“I really can’t imagine doing my job as effectively without your product. And thank you for always being so quick and efficient - it makes my job easier.” Willamette Management Association

IBISWorld data and analysis answers 6 of the 14 “factors affecting business value” used in many valuation models

Selected Clients

ComStock Valuation Advisors
Empire Valuation
Moss Adams
Willamette Management Assoc.
WTAS

Our reports are published at the 5-digit level of the North American Industry Classification System (NAICS)

IBISWorld is an online industry solution. Reports are updated three times per year on average and are available in three user-preferred lengths: 4-page iExpert Summaries, Industry Reports of 40-pages and 20-page Risk Rating Reports. Our Strategic Database covers all reports to give you a “bird’s-eye” view of the economy. Report data and analysis can be downloaded as value-added content for your presentations.

IBISWorld’s extensive report collection has the answers that cut hours from first-stage project research, help you identify and win new business and deliver client-relevant messages that strengthen existing relationships.

Whether completing a valuation to buy or sell a company, for an ESOP, fairness opinion or for litigation, we can help. IBISWorld’s 700 U.S. industry reports

equip you with the data and analysis to make more accurate valuations, faster.

Breadth of Collection

Your next client could come from one of 700 industries. IBISWorld covers them all. We also have the largest collection of supply chain information on the market.

Our format is consistent and easy to transplant into your valuation reports.

Archived reports are available to research industry conditions at a historical point in time.

Competitive Pricing

With quicker turnaround, you are doing more valuations. No one provides this level of industry information at this price. Moreover, if we can help gain just one referral valuation over the next 12 months, we will pay for ourselves.

Time Savings

IBISWorld saves you 4-5 hours when compiling the industry information section of your valuation. Save up to two days on niche industries.

Without IBISWorld data and insight you are left looking for a needle in a haystack online, relying on partisan, incomplete or out-of-date sources.

Accurate Analysis

IBISWorld helps valuation firms grow by strengthening referral relationships. Once lawyers, business brokers, private equity, consultants and others find you can handle any industry, they will work with you more exclusively.

IBISWorld is a trusted data source with hundreds of valuation, CPA and banking clients.